

2025

Tram Advertising Media pack



Advertising with Edinburgh Trams delivers unrivalled brand exposure across Scotland's capital city.

The tram network runs from Edinburgh Airport, through the city centre, down Leith Walk to Ocean Terminal and Newhaven.

The route passes some of the busiest areas in the capital, including Haymarket, West End, Princes Street and St Andrew Square.

From full tram exterior wraps to packs on internal cove panels, download our brochure for more details of our advertising options.

Edinburgh Trams in numbers:



27 Trams in the current fleet



23 stops including 4 railway interchanges and Edinburgh Airport



18.69km of track Edinburgh Airport – City Centre – Newhaven



Over 12m annual passenger journeys



Trams run from **every 7 minutes**
7 days a week from 5am - Midnight



External Advertising

An exterior tram advert is the biggest moving billboard in Edinburgh!

With our route passing through some of the busiest streets in the Capital, roadside exposure to external wraps can be more than a million 'eyes' a week.

We offer fully wrapped trams with all panels branded, or our popular cost-effective 'double-T bar' covering the high-level cove panels above the windows and 2 'super square' carriages on each side. Both options really stand out as the tram glides through the streets or is stationary at stops.



Rate Card for External Tram Advertising:

Option 1 - Full Tram Wrap Including cab ends on 1 tram	Production & fitting	Media	
		Standard	Premium
1 month	£18,800	£7,875	£9,625
2 months		£14,963	
3 months		£21,263	
6 months		£40,163	
1 year		£75,600	

Option 2 - Full Tram Wrap Sides only (not including the ends)	Production & fitting	Media	
		Standard	Premium
1 month	£14,800	£6,750	£8,250
2 months		£12,825	
3 months		£18,225	
6 months		£34,425	
1 year		£64,800	

Option 3 - Double T Bar Both sides of 1 tram	Production & fitting	Media	
		Standard	Premium
1 month	£7,000	£4,500	£5,500
2 months		£8,550	
3 months		£12,150	
6 months		£22,950	
1 year		£43,200	

'Premium Month' prices apply to single month campaigns during any part of February, August, November and December.

Further media rate discounts are available for multiple trams and for long-term commitments.

Agency commission is also available on the media rate. All rates shown are plus VAT.

There are 27 trams in the current fleet all 7 carriages long. All trams operate along the full route between Edinburgh Airport, the City Centre, Leith Walk and Newhaven running from 5am to Midnight 7 days a week.

Some of the biggest brands have used tram wraps as part of their marketing campaign including BT, Spotify, American Express, EE and John Lewis, along with local attractions such as Royal Yacht Britannia, Camera Obscura and Edinburgh Dungeon.

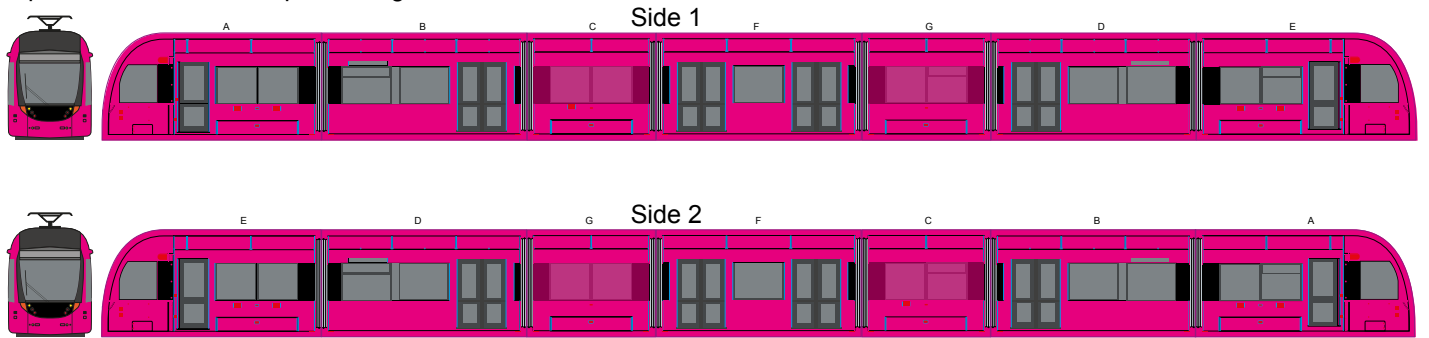
The cost of an exterior wrap is made up of two elements: Production and fitting is the price that we pay for the tram to be wrapped.

The media rate is then the cost for your campaign to be live for its duration.

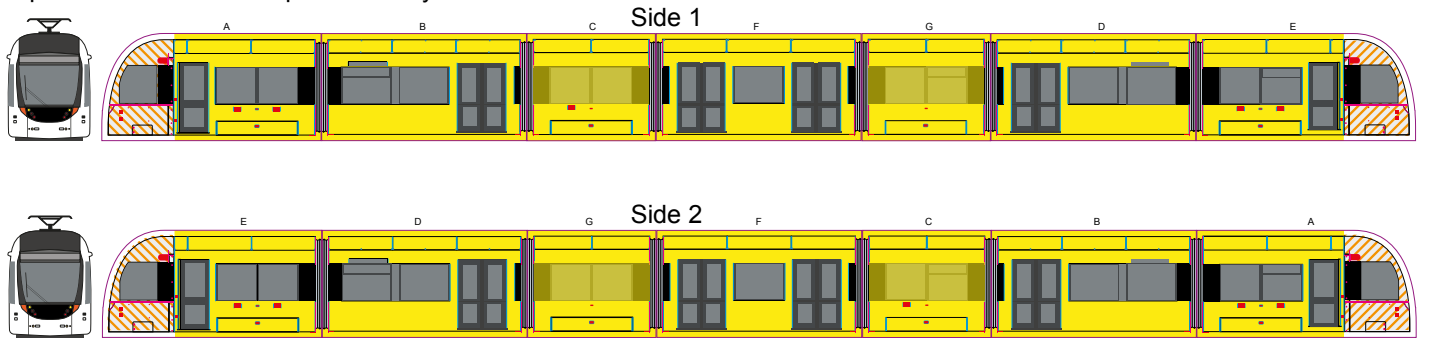
Full interior 'takeovers' using all 24 of the onboard cove panels can also be added to exterior campaigns to give a brand exclusivity across the whole tram!

Here's a visual of the 3 Tram Wrap Options:

Option 1 - Full Tram Wrap including the ends



Option 2 - Full Tram Wrap - sides only



Option 3 - Double T-Bar Wrap



Internal Advertising

With thousands of customers using the tram every day, there are plenty of 'eyes' attracted to internal messaging. There are 24 internal cove panels available, located between the top of the windows and ceiling, just above seated passengers and at eye level for those who are standing.



We sell these 'coves' in packs of either 20 (2 installed per tram on 10 trams) or 40 (4 per tram on 10 trams) spread out towards each end of the tram. Larger quantities are also available along with full 'tram takeovers' – exclusivity on all 24 sites within 1 or more trams.

Previous internal advertisers have included LNER, Harvey Nichols, STV, Beaverbrooks and John Lewis.

The cost of an interior campaign is made up of two elements: Production and fitting is the price that we pay for the coves to be printed and installed. The media rate is then the cost for your campaign to be live for its duration.

Rate Card:

Internal Tram Advertising Cove panels	Production & fitting	Media		
		4 weeks	8 weeks	12 weeks
20 x Small Coves (800mm x 180mm)	£320	£250	£450	£630
20 x Large Coves (from 1670mm x 180mm)	£550	£550	£990	£1,390
40 x Small Coves (800mm x 180mm)	£490	£450	£890	£1,190
40 x Large Coves (from 1670mm x 180mm)	£790	£990	£1,750	£2,490
Tram Takeover (x12 small & x12 large coves)	£475	£540	£975	£1,350

Available to add to any internal package:

Seat Backs x 50 (160mm x 100mm)	£290	£220	£390	£550
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Production and fitting rates are NET (no media agency discounts).

Media rates are GROSS (before any media agency discounts).

Further media rate discounts are available for agency bookings, multiple trams and long-term campaigns.

All rates shown are plus VAT.



For more information on tram advertising and to check availability please contact:

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